

# Adam O'Connor

<http://www.trail10.com>

## SUMMARY

I have been involved in the IT arena since 1996 working with a variety of technologies from coding to IT leadership.

I don't consider myself an expert in any one field, rather I feel its best for IT specialists to keep an open mind which helps foster solutions from unexpected places.

Specialties: Web development, IT management, employee development, organizational leadership, finding happiness.

## SKILLS

- Systems Management
- IT Management
- Software Development
- jQuery
- Web Applications
- Test Driven Development
- SOAP
- Open Source
- Start-ups
- AJAX
- JSON
- PostgreSQL
- Web Development
- High Availability
- Ruby on Rails
- Web Services
- XML
- OOP
- Git
- CSS
- Ruby
- Scrum
- REST

## EXPERIENCE

### Contactability

05 / 2012 - Present

Computer Guy / Full Stack Ops

I build and maintain Contactability's IT infrastructure - from concept to code. My duties include planning and analysis on product development, coding, systems maintenance, IT support - pretty much the full stack.

I also assist with the company beer brewing department, often experimenting with new seasonal brews ;-)

### Trail10 IT Consulting

11 / 2010 - Present

Trail10 IT Consulting - Owner

Trail10 is an IT Consultancy that offers a diverse collection of services specializing in web technologies. Our focus is to help businesses integrate technology or get more out of their existing setup. We deliver effective solutions that contribute to the bottom line.

### InsuranceAgents.com

03 / 2011 - 05 / 2012

ICT Management Consultant

I came onboard to help manage the company's ruby applications as well as build new business applications both business and consumer facing. I worked directly with the CTO on setting up full stack solutions.

My title was vague as I handled a variety of roles ranging from putting out fires to introducing new services and keeping our systems and practices current with today's standards and technology.

While working at Insuranceagents.com I worked directly for the owner and COO developing

a conceptual idea into a fully operational product that would later become the core engine for a new startup.

**MachineTools.com**

11 / 2005 - 02 / 2011

CTO

Promoted rapidly throughout career based upon success in improving bottom-line results, strengthening work environment, and constructing and managing teams and achieving performance goals.

- Migrated company's entire infrastructure to a state-of-the-art open source solution
- Led company's IT budget and in charge of hardware procurement and contract negotiations
- Optimized company operations by implementing a results oriented work environment
- Actively played hands on role in software development and hardware setup and management

**Hylant Group**

11 / 2004 - 07 / 2005

IT Specialist

Managed IT projects and assisted CIO & Director on various R&D duties. Worked closely with client executives on implementing technical solutions to improve customer service.

**US Navy**

02 / 2004 - 07 / 2005

Officer Candidate

Underwent leadership training through NROTC in college then attended Officer Candidate School after graduation. Honorably discharged due to injury.

**SoulIntegration**

05 / 1997 - 01 / 2001

IT Director

Identified client environments and developed, marketed, and presented, customized Intranets and Intranet applications, content management systems (CMS), and assorted modular software. Selected as primary contact between client and developers due to subject familiarity and communication skills.

- Increased software revenue and constructed and trained the support team to maintain workload.
- Created the top selling product by developing and marketing automotive database connectivity tool, which now accounts for more than 50% of entire company's clients.
- Consistently briefed clients and kept them updated with current technology and services.
- Designed, implemented, and managed new and existing guidelines such as policies, procedures, and responsibilities.

**IOS Communications**

06 / 1996 - 09 / 1997

IT Manager

Initially tasked with web development but quickly promoted to lead IT management role leading development initiatives on company's flagship product.

- Substantially increased time-to-market by re-organizing team work flow
- Acted as product specialist/spokesman to assist sales and investment interests
- Performed in a support role between company and clients maintaining positive relations
- Developed and maintained wide range of eCommerce web sites

**EDUCATION**    **University of North Carolina at Chapel Hill**  
Bachelor's degree

2001 - 2003

**INTERESTS**    Music, outdoor activities, art, technology, history and collaboration.